A free internet-based business platform aimed at European defence-related companies of all sizes to help them take advantage of increased transparency and cross-border opportunities in defence procurement from both Government and Industry.
EBB for Government-to-Industry Contract Opportunities

Launched in July 2006 to support the principles of the Code of Conduct on Defence Procurement by:

- Providing a platform for subscribing Member States to advertise defence contract opportunities under the provisions of the Code of Conduct;
- Helping suppliers to access and identify new defence business opportunities.

> www.eda.europa.eu/ebbweb/lastpubebb1.aspx

What is its added-value for Government and Industry?

- Enables Ministries of Defence in the subscribing Member States to publicise transparently their defence contract opportunities on a single European defence business portal.
- For the first time, provides European defence-related companies an equal window of opportunity for accessing defence contract opportunities.
- Encourages transparency and strengthens competition, laying the foundation for the development of the European Defence Equipment Market (EDEM).
EBB for Industry-to-Industry Contract Opportunities

Launched in March 2007 with the endorsement of the European Aerospace & Defence Industry Association (ASD) to support the principles of the Code of Best Practice in the Supply Chain by:

- Enabling European defence-related buying companies to advertise their procurement requirements;
- Helping suppliers to access and identify new defence business opportunities.


What is its added-value for Industry?

The first European defence business portal of its kind, bringing new benefits to its audience at no cost and minimum effort.

- Promotes contract opportunities of defence buying organisations (Prime Contractors / 1st & 2nd Tier Suppliers) and attracts a potentially untapped audience of suppliers (non-standard Supply Chain).
- Expands the market research capabilities of defence-related Suppliers (especially SMEs).
- Drives value through the Supply Chain by introducing more transparency, fairness and competition.

The User Community and some initial experiences

Some major European defence companies have been using the portal since its launch:

- “We are now able to pass from a single source to a competitive tender scenario.” — QinetiQ
- “This is estimated to have saved our procurement manager approximately six months of research and identification efforts.” — SAAB Microwave Systems
- “Though we had attempted in the past to reach such suppliers through the official national channels, we had not managed to do so in such a short time.” — Nexter
- “Our procurement managers are highly appreciative of the added value and potential benefits of the EBB.” — Patria
EBB’s Information Centre

The EBB Business portal
Integrated EBB for Defence Contract Opportunities
> www.eda.europa.eu/ebbweb

Relevant documentation and information (including News, Background, Events, FAQs, Help, User Guides and Webinars) on the Government and Industry sections can be accessed from the corresponding ‘Info Centre’ option found on the left hand Menu section of the portal.

Contact us
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The Regime on Defence Procurement, CoC and CoBPSC
Intergovernmental Regime to encourage Competition in the European Defence Equipment Market

The Code of Conduct on Defence Procurement (CoC)

The Code of Best Practice in the Supply Chain (CoBPSC)