

MARKET SURVEY FOR ROLE1 AND ROLE2 SERVICES

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1 INTRODUCTION TO EDA

The European Defence Agency (EDA) governed by Council Decision (CFSP) 2015/1835 was established to “support the Member States and the Council in their effort to improve European defence capabilities in the field of crisis management”.

EDA acts as a catalyst, promotes collaborations, launches new initiatives and introduces solutions to improve defence capabilities. It is the place where Member States willing to develop capabilities in cooperation do so. It is also a key facilitator in developing the capabilities necessary to underpin the Common Security and Defence Policy (CSDP) of the Union.

EDA has developed a structured and comprehensive approach to supporting EU Operations. In particular, when capabilities required in operations are not available, EDA provides administrative, contracting and/or technical support to various actors to alleviate shortfall with contracted solutions.

Further information can be found on the Agency’s web site¹.

2 AIM

Typically, CSDP operations and missions are deployed on short notice to manage crisis in remote areas. In some cases, shortfalls on assets and equipment arising from the force generation have led to outsourcing some key services. This has been the case for Role 1 and Role 2 services for several CSDP missions and operations.

In order to inform decisions of various stakeholders, EDA is conducting the present market survey to better understand the range of commercially available solutions, which could fulfil possible future requirements for Role 1 and/or 2 services and associated risks or limitations. It has to be highlighted that the objective of this survey is to identify service providers of ‘turnkey’ solutions and not manufacturers of assets or supply providers.

Operators are invited to participate to the present survey by submitting non-committing answer. Each operator is free to provide as many responses as it sees fit and can equally provide an answer on its own with one solution or collaborate with other operators on other solution(s).

Answers submitted to EDA in the frame of the present survey will not be considered as binding and shall be submitted free of charge. EDA will not reimburse any expenses incurred in the preparation of the answers/information packages. Participating to the present survey shall not entitle any participating operators to any rights nor shall it raise any expectations.

The information provided to EDA will be used for the purpose of early identification of the market’s capacity. EDA will not obtain any user rights. EDA will treat with confidence specific costing/delivery details and specific equipment design, where such details are confidential.

¹ <http://www.eda.europa.eu> and <http://www.eda.europa.eu/what-we-do/activities/activities-search/operations-support>

No feedback will be provided. EDA may organise bilateral meetings at a later stage and invite participating operators to further clarify their initial responses. Interested operators are also invited to register to the EDA Contractor Support to Operations web-platform to regularly receive information about workshops and contractor support opportunities².

For any clarification regarding this market survey please contact EDA PoC: Georgios KOUVIDIS, georgios.kouvidis@eda.europa.eu , +32 (0)2 504 29 50.

3 SCOPE

At this stage, the primary scope for this survey is the provision of Role 1 and/or 2 services for EU military operations and civilian missions.

Role 1 and/or 2 services cover a wide range of activities over a phased process, which in general can be described as follows:

Preparatory phase

- Development of the site, including relevant basic infrastructure work, e.g. ground works, water and power supply;
- Installation of medical equipment and facilities, e.g. shelters, buildings and necessary ancillaries for climate control;
- Storage for pharmaceutical products, consumables and spare parts.

Implementation phase

- Management of the systems, coordination and monitoring;
- Delivery of medical services;
- Implementation of a logistic chain, e.g. replenishment of pharmaceutical products, consumables, blood supplies;
- Maintenance of facilities and equipment;
- Evolutions according to evolving needs.

Withdrawal phase

- Removal of infrastructure and assets;
- Depollution;
- Restoration of site to its original condition.

The configuration of the facilities must also allow a later on simple reorganisation and/or increase of capacity.

Although EU can deploy operations and missions anywhere in the world, recent examples have mainly occurred in Europe and Africa. The exact environment for the delivery of the services cannot be defined in detail beforehand but can be generically described as a remote area, not exposed to opposing forces or direct threats. Similarly, the duration of the operations and missions could vary but it can be assessed that the services will be initially required for an initial period of 1 year, which could be extended.

²: http://eda.europa.eu/docs/default-source/eda-publications/eda_csop

4 RESPONSES

The responses should be provided electronically to the above mentioned mail address by 30 September and should follow as much as possible the following format:

Title

[*Company name*] response to EDA market survey for camp management services.

Part I: Technical description

This part will provide an overall description of the available solution(s) in terms of Role 1 and/or 2 services, to support up to 2000-persons on a turnkey basis. It will include as much as possible details on past performances. At minimum, it will contain information about the medical facilities in relation to:

- Primary health care
- Imagery
- Surgery
- Dental
- Sterilization
- Intensive care
- Laboratory
- Mental health
- Pharmacy
- General Medical/Surgical ward and Isolation ward

It will also include information on qualifications/training and experience of operators staff.

Part II: Financial description

This part will include an order of magnitude of prices and commercial conditions. All prices shall be referred in EUROS (€) at the economic conditions of June 2016. This will include in particular, installation costs, monthly fees, average price per person during implementation phase and operating costs other than those related to services such (e.g. sustainment/accommodation of the contracted personnel, travel costs) and any other associated information.

Part III: Management related issues

This part will include any relevant limitation or parameter, which may influence delivery of the services e.g. minimum notice to deliver services, restriction on geographic location or environment, certification and qualification issues.

Part IV: Logistic support related issues

This part will include all aspects related to support, maintenance and logistics. In particular, it will contain information concerning arrangements in place for the transportation and storage of equipment, medicines, consumables and blood supplies. It will also include any relevant

information concerning the accommodation and sustainment of the contracted personnel, etc.

Part V: Legal and commercial issues

This part will include aspects related to insurance and liability considerations; limitations and/or conditions for deploying in crisis-management operations, restrictions related with specific operating environments, export and/or applicable law restrictions, etc.