



European Defence Agency

# EBB

## Electronic Bulletin Board for European Defence Contract Opportunities

THE INSTRUMENT OF THE REGIME  
ON DEFENCE PROCUREMENT



A free internet-based business platform aimed at European defence-related companies of all sizes to help them take advantage of increased transparency and cross-border opportunities in defence procurement from both Government and Industry



### EBB for Government-to-Industry Contract Opportunities

Launched in July 2006 to support the principles of the Code of Conduct on Defence Procurement by:

- Providing a platform for subscribing Member States to advertise defence contract opportunities under the provisions of the Code of Conduct;
- Helping suppliers to access and identify new defence business opportunities.

> [www.eda.europa.eu/ebbweb/lastpubebb1.aspx](http://www.eda.europa.eu/ebbweb/lastpubebb1.aspx)



Reference	Expire on	Type	Title	Country	Publication date
EDA-1110	Cancelled	FIN	First integration and verification of Torpedos H9 90 in the helicopter	GERMANY	29/10/2007
EDA-1358	12/11/2007 09:00 CR	CR	W's Sea Lynx Mk84A	POLAND	26/10/2007
EDA-1358	12/11/2007 02:00 CR	CR	Delivery of Logistical Packages to RDSOHAK Wheeled Personnel Carrier	NETHERLANDS	24/10/2007
EDA-1357	Cancelled	CAN	1x2 Spectral Flares	GERMANY	24/10/2007
EDA-1354	Cancelled	CAN	Tanker (Truck)	CYPRUS	23/10/2007
EDA-1349	Cancelled	FIN	Medium Recovery Vehicles	CYPRUS	23/10/2007
EDA-1344	Cancelled	FIN	General Purpose Vehicles (4x4) 1-2 tons	CYPRUS	23/10/2007
EDA-1345	Cancelled	FIN	General Purpose Vehicles (4x4) 2-2.5 tons	CYPRUS	23/10/2007
EDA-1348	Cancelled	FIN	General Purpose Vehicles (4x4) 3 tons	CYPRUS	23/10/2007
EDA-1387	Cancelled	FIN	GENERAL PURPOSE VEHICLES 4x4 18 tons	CYPRUS	23/10/2007
EDA-1388	Cancelled	FIN	TIPPER VEHICLES 4x4 18 tons	CYPRUS	23/10/2007
EDA-1383	Cancelled	FIN	Search and Rescue UH90A Helicopters (SAR)	CYPRUS	23/10/2007
EDA-813	Cancelled	FIN	TANK FIRING SIMULATOR	CYPRUS	23/10/2007
EDA-814	Cancelled	FIN	AFW FIRING SIMULATOR	CYPRUS	23/10/2007
EDA-812	Cancelled	FIN	TANK FIRING SIMULATOR	CYPRUS	23/10/2007
EDA-1343	Cancelled	FIN	Dock maintenance of submarine Orzel	CYPRUS	19/10/2007
EDA-1382	Cancelled	FIN	Tracks for APC Leonardo	CYPRUS	18/10/2007
EDA-747	Cancelled	FIN	Procurement of a KDC-18 and C-130 flight simulator for the Royal Netherlands Air Force	NETHERLANDS	16/10/2007
EDA-1319	16/11/2007 09:00 CR	CAN	Delivery of replacement parts to ballistic missile system	POLAND	16/10/2007
EDA-1338	16/11/2007 09:00 CR	CAN	Delivery of TACAN navigation system	POLAND	16/10/2007

### What is its added-value for Government and Industry?

- Enables Ministries of Defence in the subscribing Member States to publicise transparently their defence contract opportunities on a single European defence business portal.
- For the first time, provides European defence-related companies an equal window of opportunity for accessing defence contract opportunities.
- Encourages transparency and strengthens competition, laying the foundation for the development of the European Defence Equipment Market (EDEM).

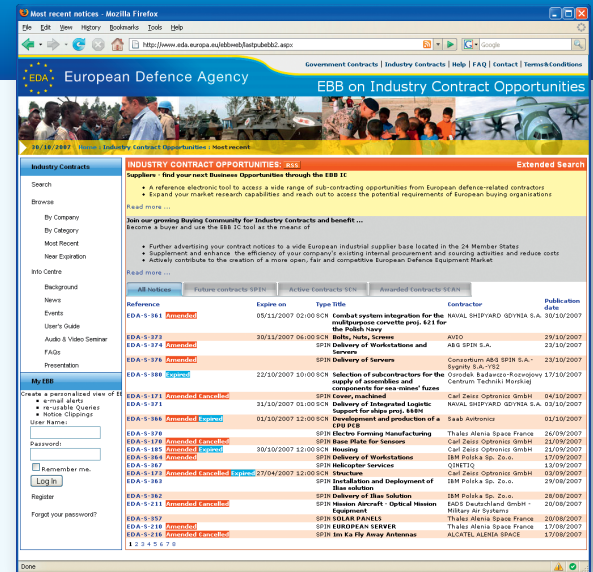
# PROCUREMENT

## EBB for Industry-to-Industry Contract Opportunities

Launched in March 2007 with the endorsement of the European Aerospace & Defence Industry Association (ASD) to support the principles of the Code of Best Practice in the Supply Chain by:

- Enabling European defence-related buying companies to advertise their procurement requirements;
- Helping suppliers to access and identify new defence business opportunities.

> [www.eda.europa.eu/ebbweb/lastpubebb2.aspx](http://www.eda.europa.eu/ebbweb/lastpubebb2.aspx)



## What is its added-value for Industry?

The first European defence business portal of its kind, bringing new benefits to its audience at no cost and minimum effort.

- Promotes contract opportunities of defence buying organisations (Prime Contractors / 1<sup>st</sup> & 2<sup>nd</sup> Tier Suppliers) and attracts a potentially untapped audience of suppliers (non-standard Supply Chain).
- Expands the market research capabilities of defence-related Suppliers (especially SMEs).
- Drives value through the Supply Chain by introducing more transparency, fairness and competition.

## The User Community and some initial experiences

Some major European defence companies have been using the portal since its launch:



- “We are now able to pass from a single source to a competitive tender scenario.” — QinetiQ
- “This is estimated to have saved our procurement manager approximately six months of research and identification efforts.” — SAAB Microwave Systems
- “Though we had attempted in the past to reach such suppliers through the official national channels, we had not managed to do so in such a short time.” — Nexter
- “Our procurement managers are highly appreciative of the added value and potential benefits of the EBB.” — Patria



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## EBB's Information Centre

### The EBB Business portal

Integrated EBB for Defence Contract Opportunities

> [www.eda.europa.eu/ebbweb](http://www.eda.europa.eu/ebbweb)

Relevant documentation and information (including News, Background, Events, FAQs, Help, User Guides and Webinars) on the Government and Industry sections can be accessed from the corresponding 'Info Centre' option found on the left hand Menu section of the portal.

### Contact us

EBB for Government Contract Opportunities

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EBB for Industry Contract Opportunities

> [cobpsc-support@eda.europa.eu](mailto:cobpsc-support@eda.europa.eu)

### The Regime on Defence Procurement, CoC and CoBPSC

Intergovernmental Regime to encourage Competition in the European Defence Equipment Market

> [www.eda.europa.eu/genericitem.aspx?id=153](http://www.eda.europa.eu/genericitem.aspx?id=153)

The Code of Conduct on Defence Procurement (CoC)

> [www.eda.europa.eu/genericitem.aspx?area=Organisation&id=154](http://www.eda.europa.eu/genericitem.aspx?area=Organisation&id=154)

The Code of Best Practice in the Supply Chain (CoBPSC)

> [www.eda.europa.eu/genericitem.aspx?area=Organisation&id=159](http://www.eda.europa.eu/genericitem.aspx?area=Organisation&id=159)